



Let's Solve



A Larsen & Toubro
Group Company



Case Study

Strategizing Digital Manufacturing

Digital Maturity Assessment and Opportunity Identification for US-based specialty truck manufacturer



Business Challenge

Client wanted to embark on a journey to drive business outcomes through modernization and was looking for a consulting partner expert in digitization of manufacturing. The as-is scenario posed below challenges:

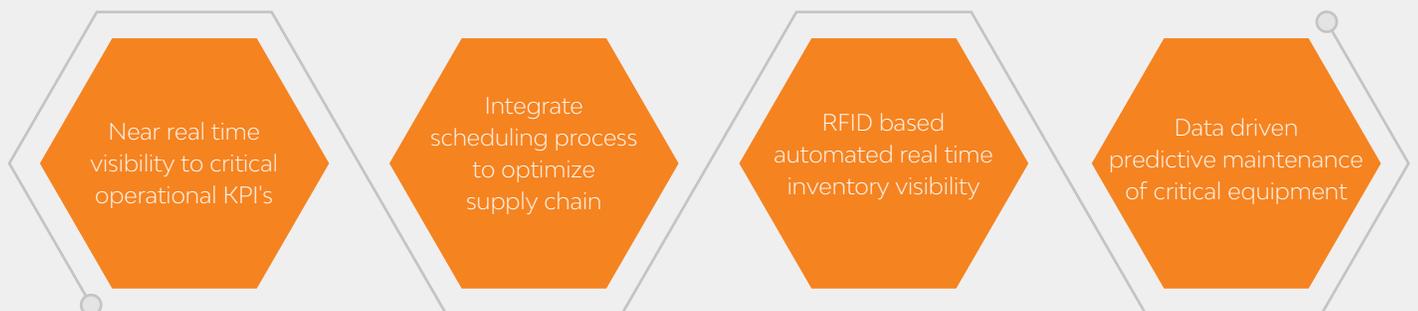
- ▶ Lack of tools for assessment of digital impact on business KPIs
- ▶ Minimal operational visibility leading to scheduling challenges, part unavailability, manual reporting & reconciliation
- ▶ Inability to experiment quickly owing to capital intensive nature of organization



LTI Solution

- ▶ Leveraged LTI's **Industry 4.0 maturity assessment framework** for 30+ manufacturing facilities across four business units – defence trucks, access equipment, fire & emergency apparatus and commercial services
- ▶ LTI conducted 40+ **design thinking workshops** with 70+ business and IT stakeholders to understand client's vision & business challenges.
- ▶ Identified top business challenges for digital intervention, designed **IIoT deployment playbook** for addressing business challenges and chalked out digital journey for navigating through Industry 4.0 roadmap.

Recommendations for digital interventions:



Value levers

LTI brings a strong and expedient outcome driven strategy framework with the 6 levers of value-focused thinking. The framework is designed to focus on multiple business units spanning across the organization. Value articulation by identifying opportunity areas, quantifying objectives and cascading down to realize ROI quickly





Business Benefits



LTI (NSE: LTI) is a global technology consulting and digital solutions Company helping more than 400 clients succeed in a converging world. With operations in 31 countries, we go the extra mile for our clients and accelerate their digital transformation with LTI's Mosaic platform enabling their mobile, social, analytics, IoT and cloud journeys. Founded in 1997 as a subsidiary of Larsen & Toubro Limited, our unique heritage gives us unrivalled real-world expertise to solve the most complex challenges of enterprises across all industries. Each day, our team of more than 30,000 LTIites enable our clients to improve the effectiveness of their business and technology operations and deliver value to their customers, employees and shareholders. Find more at <http://www.Ltinfotech.com> or follow us at @LTI_Global.

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