Salesforce
Lightning Migration
Overview

Migrating applications built on Salesforce Classic platform to Salesforce Lightning provides tremendous opportunities to improve user experience, streamline business processes and eliminate technical debt. Furthermore, it provides access to a variety of new features available only in the new Salesforce architecture.

Key drivers for Lightning Migration and Business Value

- Enhanced Productivity
- Increased Adoption & Collaboration
- IT Productivity & Cost Savings
There are three main path for migrating to Lightning

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<thead>
<tr>
<th>Option</th>
<th>Needs</th>
<th>Benefits</th>
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<tbody>
<tr>
<td><strong>Basic</strong></td>
<td>Update assets and components to make them Lightning-ready and turn on Lightning Experience.</td>
<td>Minimal upfront investment • Enhanced user experience and ability to leverage new features • Faster time-to-market</td>
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<td><strong>Intermediate</strong></td>
<td>Requires additional investments of IT resources</td>
<td>• Decrease in Total Cost of Ownership • System scalability improvements</td>
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<td><strong>Ultimate</strong></td>
<td>Conduct Process Re-engineering exercises in conjunction with technical debt reduction and Lightning readiness activities.</td>
<td>• Heavy upfront investment of Business and IT resources to drive process re-engineering efforts • Change Management Considerations • Higher upfront costs and longer TTM • Significant improvements to user productivity and experience • Higher ROI from the overall platform investments</td>
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Every organizational environment requires a tailored approach to maximize the value realization from the initiative. LTI Lightning frameworks and accelerators provide a structured approach for defining an optimal Lightning Migration strategy, minimizing migration risks.
Best Practices

• Pilot Lightning Rollout: Pilot few use cases and for a small group of users, assess feedback and incorporate learnings in a rollout plan.
• Rollout Plan Coverage:
  i) Gap analysis for areas impacted by
  ii) Lightning experience
  iii) Rollout checklist
  iv) Project Schedule
  v) Risk Severity Matrix
  vi) Test Plan
  vii) Communication Plan
• Training & Adoption: The plan should be developed with project stakeholders, and key metrics should be decided to assess success of rollout via Adoption Dashboard.
• Regular Feedback: Get regular feedback from end users and present stakeholders with a periodic report of results achieved after Lightning Migration.

• Lightning Readiness: Not all features or AppExchange Apps of Salesforce Classic are supported in Lightning.

• User Adoption: Adoption of changes by the end users need to be supported by Organization Change Management plans.

• Architectural impacts: Simplifying overall architecture can ease ability to take advantage of using new platform capabilities offered in Lightning.
The LTI Advantage

- Lightning Migration Strategy and Roadmap
- Process re-imagination and re-engineering
- LTI Lightning Frameworks and Accelerators
- Training, Adoption & Change Management
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