



Let's Solve

Case Study

Enterprise mobility services for one of the largest financial houses in India



A Larsen & Toubro
Group Company

Client

L&T Financial Services is one of the largest financial institutions in India, offering a diverse range of financial products and services across the corporate, retail and infrastructure finance sectors, as well as mutual fund products and investment management services, through its direct and indirect wholly owned subsidiaries.

Challenges

- Prolonged Processing & many physical documents
- Decrease in productivity with increased volumes
- Increasing competition in the mobile world
- Quick RBI and Government security mandates

LTI Solution

- Oracle's Mobile Cloud Service enabled mobile solutions through:
 - **Sales Force Mobile Application** simplifies Account Management and Prospecting, providing analytical reports to facilitate decision-making.
 - **Collection Application** provides a real-time receipt to the customer via printer and captures customer's biometrics.
 - Push Notifications and alerts via real-time SMS as a receipt acknowledgement
 - Geo location tracking to mitigate risks

Business Benefits Delivered

- Notification for Sales force and employees on important updates.
- High Application Process - **Increase in Application Processed per quarter.**
- **Lower Operating Cost**- Completely paperless on-boarding of customer with no human interference.

Technologies

- Technology - Oracle Mobile Application Framework (MAF), JDeveloper 12c, Oracle Mobile Cloud Services (MCS).

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