



Let's Solve

Case Study

Oracle Fusion ERP Cloud
Implementation for
German Subsidiary of
US-based medical
Devices Manufacturer



A Larsen & Toubro
Group Company

Client

The client is a US-based well-established Multinational manufacturing and supplying continuous glucose monitoring devices globally. For a newly acquired subsidiary in Germany, the client wanted a cloud-based system that would integrate with multiple existing CRM and legacy systems, to seamlessly manage Customers, Order Management, Inventory, Invoicing and Financials in German language.

Challenges

- New acquisition without any legacy system. Hence, challenges in defining business and IT processes that would uniquely handle the local situation, and also seamlessly fit in the global business processes
- German Language implementation
- Limited Time available for Go-Live
- Near real time Integrations with CRM and other legacy logistics applications to achieve single global view of sales cum operational activities

LTI Solution

- Since this was a new acquisition without any existing legacy system, and also looking at US business approach for not implementing existing On-Premises ERP system, LTI proposed the client to implement Oracle Fusion Cloud.
- LTI's solution approach also involved implementation of the Oracle Fusion Cloud best practices by avoiding any process customizations. This ensured faster implementation with minimal requirement of technical manpower.
- LTI involved German speaking consultants to effortlessly communicate with the local business SMEs.
- LTI also suggested a phased approach for implementation, where business SMEs were not ready with refined and accepted business processes. This ensured that the project was not held up. Important, must-have functionalities went live first.

Business Benefits Delivered

01

Oracle Cloud implementation ensured overall less TCO by reduction in hardware and maintenance costs

02

No customizations. Best practices of Oracle Cloud business processes implemented. Reduction in project cost and faster implementation

03

Nearly No Post Go-Live issues

04

Involvement of German language consultant ensured proper and thorough interactions. It also ensured the business SMEs were properly trained and understood the system very well.

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