



Let's Solve

Case Study

Order Management Portal for
Leading American Manufacturer
of Valves and other Highly
Engineered Products



A Larsen & Toubro
Group Company

Client

Leading American Manufacturer of Valves and other Highly Engineered Products.

Challenges

Leading American Manufacturing Organization with multiple ERPs wanted to develop unified e-commerce portal for customer order entry and tracking for the Energy business units.



Unified web portal integrating 2 different Business Units and ERP systems.



Finalizing the common approach and design of the interface for fetching and updating the data into different ERP systems.

LTI Solution



End-to-End development of **one-stop-shop web portal** integrating two different Business Units and ERP systems.



Product selection made easy by providing multiple ways to build a cart:

- Browse and select parts/products belonging to a particular product family.
- Search for a particular part/product using part numbers.
- Add the product directly to the cart by entering part number from within the cart.



Near Real-time integration with ERPs to create new Customers, validate Order/Pricing, view Order status, etc.



Handling Special Pricing based on particular customer and product.



Option to order accessories while adding a part/product.



Implemented **Product Configurator** within the portal to eliminate the existing excel based-matrix.

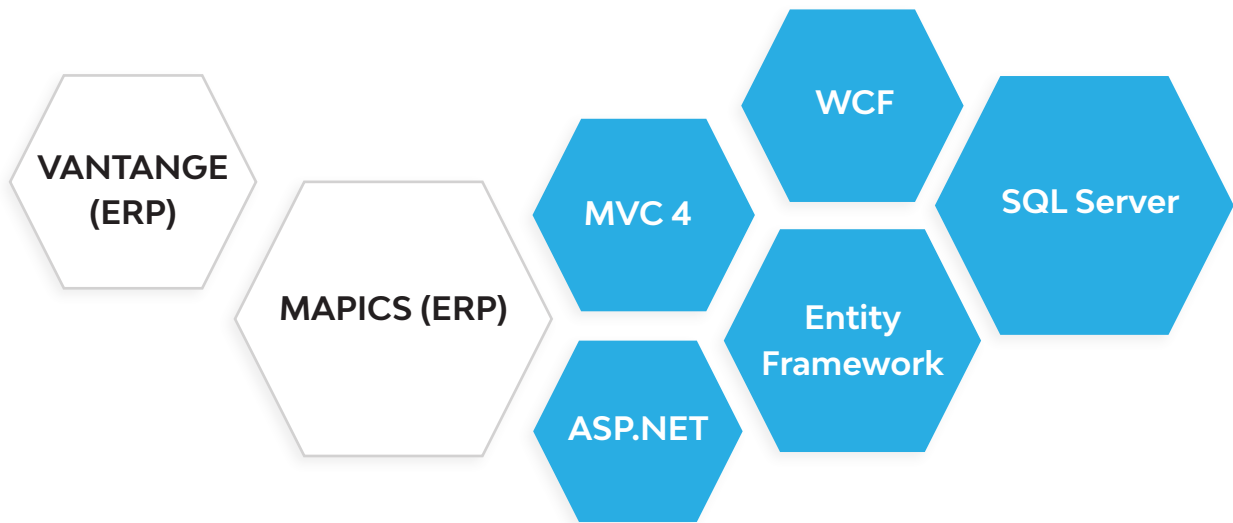


Sales Reps able to view their **commission percentage** on individual ordered products

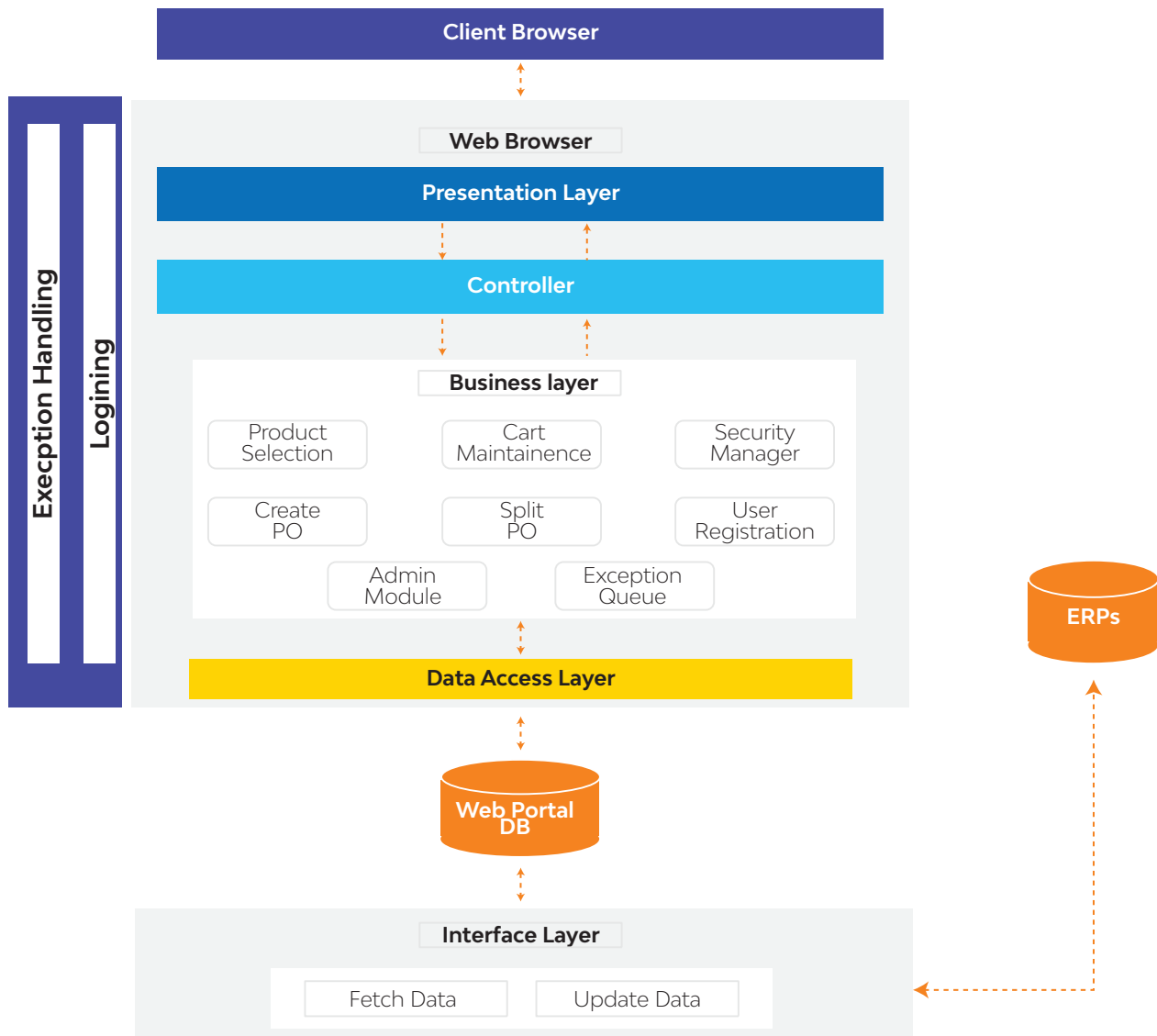
Business Benefits Delivered



Technology IP



Technical Architecture



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