REDaxis, is a Comprehensive Insights-driven Accounts Receivable Suite, that provide key stakeholders with insights that enable them to identify actionable tasks, with potential to save multiple millions through risk mitigation and working capital reduction. By adopting a persona-based design thinking approach & leveraging technology capabilities in data science, REDaxis enables reduction in Day Sales Outstanding (DSO) & Unearned Cash Discounts (UCD), thereby realizing exponential business outcomes with minimal efforts.

How Can REDaxis Help?

Challenges
- Lost time between request-to-data-to-insights delivery-to-actions
- Inefficient user experience in democratizing analytics
- 80-90% of time spent in data collation and preparation, instead of analysis
- Scarcity of analytics and data science savviness

Highlights
- Action oriented intuitive customer experience
- User Interface personalized to roles and business goals
- Inherent design thinking approach for continuous opportunity identification
- Architected to minimize data collation efforts and maximize scientific data analysis

L&T Unique Value Proposition
- Accelerated Speed to value
- Design Thinking-based personalization
- State-of-the-art platforms and connectors
**The Components**

<table>
<thead>
<tr>
<th>KPIs</th>
<th>Key Features</th>
<th>Technology Components</th>
</tr>
</thead>
<tbody>
<tr>
<td>Days Sales Outstanding</td>
<td>Dashboards for variety of stakeholders</td>
<td>SQL Database 2016</td>
</tr>
<tr>
<td>% Unearned Cash</td>
<td>Payment and discount pattern analysis</td>
<td>SAP Connector</td>
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<tr>
<td>Customer PayScore</td>
<td>Geographical customer segmentation</td>
<td>Microsoft Azure</td>
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<td></td>
<td>Admin console</td>
<td>Power BI</td>
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</tbody>
</table>

**Who can Leverage REDaxis?**

<table>
<thead>
<tr>
<th>Business Executives</th>
<th>Data Scientists</th>
<th>IT Executives</th>
<th>Data Analysts &amp; Developers</th>
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<tbody>
<tr>
<td>Helps make impactful business decisions by analyzing diverse data.</td>
<td>Simplified analysis and modeling, using drag-and-drop tools.</td>
<td>Reduces the Total Cost of Ownership by leveraging enterprise-grade open source components, cloud/commodity hardware.</td>
<td>Simplifies large and complex data through an easy-to-use platform.</td>
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<tr>
<td>Accelerates data-to-insights journey for business stakeholders.</td>
<td>Self-serve data preparation activities help reduce dependency on IT.</td>
<td>Ability to quickly respond to business demands around data and insights.</td>
<td>Effectively manage infrastructure, cluster, provisioning, data workflows through an admin console.</td>
</tr>
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</table>

**Business Outcomes**

1. Improved visibility in customer payment behavior
2. Real-time information on pending collections
3. Lowered probability of customer delinquency
4. Improved Cash flows
5. Improved collection efficiency

LTI (NSE: LTI) is a global technology consulting and digital solutions company helping more than 250 clients succeed in a converging world. With operations in 27 countries, we go the extra mile for our clients and accelerate their digital transformation with LTI’s Mosaic platform enabling their mobile, social, analytics, IoT and cloud journeys. Founded 20 years ago as the information technology division of the Larsen & Toubro group, our unique heritage gives us unrivaled real-world expertise to solve the most complex challenges of enterprises across all industries. Each day, our team of more than 20,000 LTItes enable our clients to improve the effectiveness of their business and technology operations, and deliver value to their customers, employees and shareholders. Find more at www.Lntinfotech.com or follow us at @LTI_Global

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