Oracle is the world’s leading supplier of software for information management and is best known for its sophisticated relational database products which are used in Fortune 1000 corporations. It is no secret that Oracle solutions and products are at the heart of many enterprises across the world. Be it running financials, server and storage systems, middleware, engineered systems; Oracle is the knight in shining armor for every CIO.

Oracle has its reach in the Engineering and Construction, Financial Services, Healthcare, Insurance, Life Sciences, Oil and Gas, public sector amongst others. Products such as Oracle Hyperion, E-Business Suite, Oracle BI, Fusion Sales Cloud, Fusion HCM and many others form the core of the enterprise’s ecosystem.

Although for most of the 35 years since its founding, Oracle has been firmly fixated on the on-premises software market. Today, the company that only a few years ago marginalized the promise of cloud computing is now firmly entrenched in the SaaS camp, and even goes so far as to say that its cloud business is key to its success moving forward.

In this changing environment, the downsize of being such a giant is that a prospective customer would need to sift through a huge stack of solutions to narrow down on the one that suits their business. Today’s ERP customers find it difficult to narrow down on the right product for their business because customers usually do not know which solution will be best suited for their business.

Coming to the aim of such customers is L&T Infotech, a global IT services provider. “We have established a unique business model of knowing where our clients are and what are those specific business imperatives that our clients face everyday.” Says Arvind.

L&T Infotech as Worldwide Platinum Partner of Oracle corp. has a proven track record of designing deploying and maintaining best of breed solutions covering the entire Oracle ecosystem. The firm’s continuous and on-going pursuit of “excellence” and “quality” has led to the development of tools, accelerators and frameworks that improve its overall service delivery efficiency and effectiveness. L&T Infotech considers its Oracle practice to be one of the most “innovative” in the world due to the investments made in accelerators and tools and is one of the largest JD Edwards Service providers. The firm has leading practices in Oracle Apps and Technology areas.

As a prelude to CIOReview’s 100 Most Promising Oracle Solutions Providers 2014, our selections panel the capabilities of thousands of vendors in this space that have skills to tackle complex challenges. The companies featured have showcased an in-depth expertise in delivering integrated and innovative technologies to streamline operations across the Oracle landscape. A distinguished panel of CEOs, CIOs, VPs, industry analysts and the editorial board of CIOReview selected the final 100 companies that are at the forefront of tackling today’s challenge in the Oracle ecosystem.

We present to you CIOReview’s 100 Most Promising Oracle Solutions Providers 2014.

### L&T Infotech: A Sustained Partner to Clients

Oracle customers worldwide will agree that there is a lot of confusion sitting in the ecosystem. The reason is the diversity, of the Oracle products. For instance, ERP customers find it difficult to narrow down on the right product for their business because customers usually do not know which solution will be best suited for their business.

L&T Infotech has its reach in the Engineering and Construction, Financial Services, Healthcare, Insurance, Life Sciences, Oil and Gas, public sector amongst others. Products such as Oracle Hyperion, E-Business Suite, Oracle BI, Fusion Sales Cloud, Fusion HCM and many others form the core of the enterprise’s ecosystem. L&T Infotech as Worldwide Platinum Partner of Oracle corp. has a proven track record of designing deploying and maintaining best of breed solutions covering the entire Oracle ecosystem.

“L&T Infotech considers its Oracle practice to be one of the most “innovative” in the world due to the investments made in accelerators and tools and is one of the largest JD Edwards Service providers.”

### Company: L & T Infotech

**Description:** A global IT services and solutions provider which services construction, engineering, manufacturing & financial sectors.

**Key Person:** Arvind Ankalikar, VP & Head- Oracle & Microsoft Business

**Description:** L&T Infotech has also developed solutions which plug the white spaces within the Oracle product lines and addresses the pain points of industry verticals. The firm has experts who educate clients about Oracle solutions and help them optimize their IT investments and monetize higher returns.

“We understand that every business is unique and we specialize in providing fit-for-purpose services and solutions that meet the unique needs of our customers, delivering solutions which can act as a force multiplier for their business.” Says Arvind.