

L&T Infotech Press Release

Issued by Corporate Communications Department

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L&T Infotech-SEEBURGER Global Strategic Partnership Yields First Fortune 100 Client

Bretten, Germany and Mumbai, India, September 19, 2011: SEEBURGER Inc. has announced a global strategic partnership with Larsen & Toubro Infotech Ltd. (L&T Infotech), one of the world's top-ranked global IT services providers, to deliver expert on-premise and cloud-based implementation and consulting services for SEEBURGER's world-leading and award-winning business integration, managed file transfer and vertical-specific collaboration solutions. The agreement reflects an aggressive channel expansion strategy by both companies to meet growing market demand driven by changing global conditions and the movement of enterprise applications to cloud-based delivery models.

The first joint L&T Infotech- SEEBURGER client is a Fortune 100 distributor servicing vendors and resellers throughout the world. The client selected the SEEBURGER Business Integration Suite (BIS) to consolidate, standardize and upgrade multiple B2B/EDI platforms used for automating trading partner communications worldwide, simplifying data exchange and associated IT oversight as well as reducing the use of disparate and antiquated systems.

The project extends across 30 countries, involves more than a dozen data and communications protocols, and integrates more than 2,000 trading partners supporting a broad array of IT infrastructures. The deployed infrastructure features advanced capabilities such as IMXML-based real-time price/availability checks that will double the previous B2B/EDI workload volume at full production.

The cloud-enabled platform also includes rigid security measures to ensure the integrity of all data exchanges with both internal and external stakeholders. L&T Infotech and SEEBURGER jointly designed and demonstrated the proof of concept, with subsequent provisioning, roll-out and ongoing maintenance provided by both the companies.

The global partnership leverages L&T Infotech's broad international footprint as well as its domain expertise in vertical industries such as manufacturing, utilities and financial services that need SEEBURGER's business integration and managed file transfer technology to streamline business processes and meet increasingly stringent regulatory mandates. L&T Infotech will provide implementation, support maintenance, architecture consulting and program delivery services for SEEBURGER platforms.

"This agreement with L&T Infotech significantly expands our global deployment resources and gives our customers access to one of the largest and most respected system integrators in the world," said Rohit Khanna, EVP, Global Strategy and Corporate Development, for SEEBURGER. "It is also part of a broader initiative to strengthen our partner network to enable faster deployments, add service capacity, and provide local support to customers anywhere around the globe."

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“Inter- and intra-company business integration is becoming increasingly critical as enterprises seek to reduce operating costs, increase data visibility, and improve control over business processes for both efficiency and compliance purposes. Moving legacy data transfer models to the cloud will drive new efficiencies, reduced IT spend and improved business outcomes,” said Mr. Abhay Chitnis, Chief Technology Officer, L&T Infotech, “We pursued this relationship because SEEBURGER is the gold standard in business integration solutions, and this partnership presents us with the opportunity to help companies on five continents take full advantage of SEEBURGER’s 25 years of business integration experience.”

SEEBURGER solutions include the SEEBURGER Business Integration Suite, which automates trading partner communications in conjunction with the enterprise ERP system; SEEBURGER Managed File Transfer, which provides secure and auditable exchange of large data files; and various SAP solution and vertical line extensions. All solutions are available in a choice of cloud, managed or on-premise delivery models, scalable for any-size company, and compatible with all ERP systems and EDI/B2B standards.

About L&T Infotech

Ranked number five globally among the Best IT Services Providers by Global Services, Larsen & Toubro Infotech Ltd. (L&T Infotech) offers comprehensive, end to end software solutions and services to the following industry verticals: Banking & Financial Services; Insurance; Energy and Petrochemicals; Manufacturing (Discrete and Process) and Product Engineering Services (Telecom). Emerging verticals for the company include Media & Entertainment and Life Sciences & Healthcare. The company also delivers business solutions to clients along the following horizontal service lines: SAP, Oracle, Infrastructure Management Services, Testing and Consulting. For more information, visit www.Lntinfotech.com.

About SEEBURGER

SEEBURGER is a global provider of business integration solutions that accelerate intra- and intercompany collaboration, reduce operational costs, and facilitate governance and compliance. The company offers a comprehensive suite of business-to-business and managed file transfer solutions, including ERP-specific solution extensions that optimize transaction flow, document and event automation, community management and other processes critical to efficient business operation. With more than 25 years in the industry, SEEBURGER today is ranked among the top business integration providers by industry analysts, serves thousands of customers in more than 50 countries and 15 industries, and has offices in Europe, Asia Pacific and North America. For more information, visit www.seeburger.com.

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